



Expense Reduction Analysts

Review Covid-19

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Questions to consider...

1. **When was the last time you went to the market for Print services to ensure that your business is keeping up with “best practice” technologies and market related pricing?**

Copiers have improved higher speed scanning and embedded software to enable digital workflow, along with cloud enablement.

2. **Do you need help with defining business requirements and the writing of an RFP?**

Too often, tenders are sent out to suppliers with a focus being on Headline Rates only. It's important to note that service, SLA and ongoing management of the environment in the wrong hands will erode any or all headline rate savings in outages.

3. **When was the last time you reviewed your BYOD or work from home policy?**

Many policies are out-dated, don't include critical areas around mobile enablement, access to critical data and are too long to read. A policy should be relevant, provide key areas, easy to comply with and drive savings/ efficiencies while maintaining the organisation's security posture.

4. **How do you know you are getting the best rate possible from your suppliers? ERA's extensive database can benchmark your rates against similar business size and spend.**

Do you need help with benchmarking your spend across your IT&T silos such as Mobile, WAN, Service Desk, etc.?

Are you receiving meaningful ITSM reporting to help with benchmarking and or usage? Are you still confused with the data received due ageing supplier infrastructure producing phone book size reports with no usable data?

Expense Reduction Analysts can assist.

For more information please contact

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